



EARNINGS RELEASE
SUPPLEMENTAL DATA
FIRST QUARTER / 2014



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MAA REPORTS FIRST QUARTER RESULTS

MEMPHIS, Tenn., April 30, 2014 /PRNewswire/ -- MAA (NYSE: MAA) today announced operating results for the quarter ended March 31, 2014.

Eric Bolton, Chairman and Chief Executive Officer, said “First quarter performance was better than we expected with favorable operating results and lower general and administrative costs driving Core Funds from Operations above the mid-point of our guidance range. As we head into the peak leasing season, we believe first quarter trends support our outlook for another year of solid growth in net operating income. We are nearing completion of the remaining integration activities resulting from our merger transaction that we closed late last year and look forward to fully capturing the benefits over the next several quarters.”

Funds from Operations

For the quarter ended March 31, 2014, Funds from Operations, or FFO, was \$97.4 million, or \$1.23 per diluted share/unit, or per Share, compared to \$55.2 million, or \$1.25 per Share, for the quarter ended March 31, 2013. Core FFO for the quarter ended March 31, 2014, which excludes merger and integration costs related to the merger with Colonial Properties Trust, or Colonial, as well as other non-routine items to facilitate comparison of performance between periods, was \$95.6 million, or \$1.21 per Share, compared to \$55.2 million, or \$1.25 per Share, for the quarter ended March 31, 2013.

A reconciliation of FFO and Core FFO to net income attributable to MAA and an expanded discussion of the components of FFO and Core FFO can be found later in this release.

Net Income Available to Common Shareholders

For the quarter ended March 31, 2014, MAA recorded net income available to common shareholders of \$14.9 million, or \$0.20 per diluted common share, compared to net income of \$21.2 million, or \$0.50 per diluted common share for the same period in 2013. Results for the first quarter included \$5.9 million, or \$0.08 per diluted common share, of merger and integration expenses related to the merger with Colonial, and \$8.6 million, or \$0.11 per diluted common share, of gains related to the sale of an apartment community, two commercial assets, and five land parcels during the period.

First Quarter Highlights

- Results were better than expected as Core FFO of \$1.21 per Share for the first quarter was \$0.03 per Share ahead of the mid-point of the company’s guidance range for the quarter.
- Multifamily portfolio net operating income, or NOI, (on a proforma combined same store basis as described below) increased 2.6% as compared to the same period in the prior year, based on a 3.2% growth in effective rents and 3.1% growth in overall revenue.
- Physical occupancy for the proforma combined same store portfolio ended the quarter at a strong 95.5%.
- Resident turnover for the proforma combined same store portfolio was consistent with the prior year and remains low at 56.8% on a rolling twelve month basis.
- Acquired the remaining two-thirds ownership in two communities containing 562-units from Mid-America Multifamily Fund II, LLC, MAA’s joint venture fund.
- Sold Brookwood Village Mall and CC Brookwood Village, an office asset, both acquired in the Colonial merger.
- Sold the 285-unit Willow Creek apartment community located in Columbus, Georgia.
- Sold five retail land outparcels acquired in the Colonial merger.
- Completed the construction of one development community during the quarter, and had four communities, containing 999 units, remaining under construction at the end of the first quarter.
- As a result of better than expected results in the first quarter, guidance for Core FFO per Share for 2014 has been increased to a range of \$4.84 to \$5.04.
- On January 28, 2014 MAA celebrated its 20-year anniversary as a publicly traded REIT, during which time the Company provided shareholders with an average annualized total shareholder return of 12.8%.

First Quarter Same Store Operating Results

To ensure comparable reporting periods, our same store portfolio, or MAA Same Store, includes properties which are stabilized and which were owned by us at the beginning of the previous year. In order to provide relevant operating metrics for the first quarter, stabilized communities which were owned and identified by Colonial as same store immediately prior to the merger, or Legacy-Colonial Same Store, are presented on a proforma basis, as if owned by MAA during the prior period. The Proforma Combined Same Store portfolio presentations below represent the MAA Same Store and the Legacy-Colonial Same Store portfolios considered as a single portfolio.

Operating results for the Proforma Combined Same Store portfolio of 73,005 stabilized apartment units for our Large Market and Secondary Market portfolios are presented below:

	Percent Change From				As of
	Three months ended March 31, 2013				March 31, 2014
	Revenue	Expense	NOI	Average Effective Rent per Unit	Period End Physical Occupancy
Proforma Large Markets	3.9%	5.3%	3.0%	4.0%	95.4%
Proforma Secondary Markets	1.9%	1.8%	1.9%	2.2%	95.7%
Proforma Combined Same Store	3.1%	3.9%	2.6%	3.2%	95.5%

Rent per unit increased 4.0% within the large market segment of the portfolio and 2.2% within the secondary market segment from the same point in prior year. Overall physical occupancy was 95.5% at quarter-end, down slightly from 96% at the same point in the prior year. For the quarter, property real estate taxes increased 9.8% from the prior year and represented the largest line item increase among operating expenses.

A reconciliation of NOI, including same store NOI, to net income attributable to MAA and an expanded discussion of the components of NOI can be found later in this release.

Multifamily Acquisition and Disposition Activity

During the first quarter, we acquired the remaining two-thirds ownership in two communities from Mid-America Multifamily Fund II, one of our joint ventures in which we had a one-third ownership interest, for \$38.8 million. We acquired Grand Cypress, a 312-unit community located in the Houston, Texas MSA, and Venue at Stonebridge Ranch, a 250-unit community located in the Dallas, Texas MSA. We assumed loans totaling \$31.7 million related to the acquisitions.

Also during the first quarter, we sold Willow Creek, a 285-unit community located in Columbus, Georgia. We received gross proceeds of \$10.6 million on the sale and recognized a gain during the first quarter of 2014 of approximately \$5.5 million.

Commercial and Non-Core Asset Dispositions

During the first quarter, we completed the sale of two operating commercial assets acquired in the Colonial merger. We sold Brookwood Village Mall, and CC Brookwood Village, an office asset, for combined gross proceeds of \$80 million, and recorded total related gains of \$2.6 million on the sales.

During the first quarter, we sold five land parcels acquired in the Colonial merger. The parcels totaled 10.2 acres and were comprised of two parcels related to Heathrow, a commercial project located in Orlando, Florida, two parcels in Tutwiler, a commercial project located in Birmingham, Alabama, and one parcel in Nord du Lac, a commercial project located in Covington, Louisiana. We received gross proceeds of \$3.4 million and recorded net gains of \$0.6 million related to the sales during the first quarter.

Development and Lease-up Activity

We had one lease-up community reach full stabilization during the first quarter: River's Walk located in Charleston, South Carolina, which was 96.3% occupied at the end of the first quarter. We also completed the construction of one community during the quarter, Randal Lakes located in Orlando, Florida, which is included in our lease-up portfolio at quarter end. At the end of the first quarter, four communities remained in lease-up: Station Square at Cosner's Corner, Fredericksburg, Virginia (90% occupied), Season at Celebrate Virginia II, Fredericksburg, Virginia (85% occupied), CR at Frisco Bridges, Dallas, Texas (80% occupied), and the recently completed Randal Lakes (35% occupied).

We had four multifamily development projects under construction at the end of the first quarter: CR at South End, Charlotte, North Carolina (91% completed), CG at Lake Mary Phase III, Orlando, Florida (90% completed), 220 Riverside, Jacksonville, Florida (50% completed), and CG at Bellevue Phase II, Nashville, Tennessee (33% completed). During the first quarter, we funded an additional \$16.3 million of construction and development costs, and we expect to fund an additional \$47.3 million to complete these remaining projects.

Redevelopment Activity

We are continuing our redevelopment program at select communities throughout our portfolio. During 2014, we renovated a total of 395 units at an average cost of \$3,457 per unit, achieving average rental rate increases of 12% above non-renovated units.

Capital Expenditures

Recurring capital expenditures for the combined portfolio totaled \$6.1 million for the first quarter of 2014, or approximately \$0.08 per Share, resulting in Core Adjusted Funds from Operations, or Core AFFO, of \$1.13 per Share for the quarter.

Total property capital expenditures for the combined portfolio during the first quarter were \$12.0 million on existing properties, with an additional \$1.4 million on redevelopment opportunities.

A reconciliation of Core AFFO to net income attributable to MAA and an expanded discussion of the components of Core AFFO can be found later in this release.

Financing Activity

During the first quarter, MAA entered into a total of \$200 million in forward interest rate swap agreements to effectively lock the interest rate on planned future debt transactions. Also, following the end of the first quarter MAA entered into a forward interest rate swap agreement to effectively lock an additional \$50 million in planned future debt transactions. These interest rate swap agreements have ten year maturities and are based on an implied average treasury rate of 2.8%.

Balance Sheet

As of March 31, 2014,

- Debt to total capitalization was 39.0% (based on the March 31, 2014 closing stock price of \$68.27),
- Net debt to gross assets (based on gross book value at March 31, 2014) was 41.8%,
- Total debt outstanding was \$3.5 billion at an average interest rate of 3.8%,
- 97.0% of the total debt was fixed or hedged against rising interest rates for an average of 4.0 years,
- Fixed charge coverage ratio (Recurring EBITDA divided by interest expense adjusted for mark-to-market debt adjustment) was 3.58x and net debt to Recurring EBITDA was 6.17x,
- Approximately \$618.2 million combined cash and capacity under our unsecured credit facility was available, and
- Unencumbered assets represented 63.9% of gross real estate assets.

A reconciliation of EBITDA and Recurring EBITDA to consolidated net income and an expanded discussion of the components of EBITDA and Recurring EBITDA can be found later in this release.

Merger Related Activities

In connection with the merger with Colonial that was consummated on October 1, 2013, we incurred a total of \$2.1 million, or \$0.03 per Share, of merger related costs during the first quarter, primarily severance, legal and professional costs. The largest portion of merger related costs have been recognized, with some final costs expected to be incurred during the remainder of 2014 as certain employee contracts expire and merger related activities are finalized.

Integration efforts are progressing well, with the Colonial portfolio fully consolidated into our operating structure and with significant progress made toward combining all operating and financial system platforms by mid-2014. During the first quarter, we incurred \$3.8 million, or \$0.05 per Share, of integration costs, which are primarily related to temporary systems, staffing, and facilities costs, necessary to complete the full integration of the two companies. We expect the majority of integration efforts to be completed by mid-year, and fully completed by year-end.

81st Consecutive Quarterly Common Dividend Declared

Our Board of Directors voted to continue the quarterly dividend at an annual rate of \$2.92 per common share and unit and declared its 81st consecutive quarterly common dividend, which was paid on April 30, 2014 to holders of record on April 15, 2014.

2014 Core FFO per Share Guidance

Based on MAA's performance in the first quarter and revised expectations for both apartment operations and transaction activity over the remainder of the year, we are updating our earnings guidance for 2014. Management believes an increase in the full-year 2014 Core FFO per Share to a range of \$4.84 to \$5.04 is appropriate. Core FFO per Share is expected to be in the range of \$1.15 to \$1.27 for the second quarter, \$1.19 to \$1.31 for the third quarter, and \$1.21 to \$1.33 for the fourth quarter.

The Company expects recurring capital expenditures of approximately \$60 million for 2014, producing AFFO per Share in the range of \$4.09 to \$4.29 for the full year.

Consistent with earlier guidance, management continues to expect NOI growth for the Proforma Combined Same Store portfolio for the full year in the range of 4% to 5%, based on revenue growth of 3.5% to 4.5% and expense growth of 3% to 4%.

Additional information on our 2014 financial outlook and Core FFO guidance is included in the supplemental data accompanying this press release.

Supplemental Material and Conference Call

Supplemental data to this release can be found on the investor relations page of our website at www.maac.com. MAA will host a conference call to further discuss first quarter results on Thursday, May 1, 2014, at 9:00 AM Central Time. The conference call-in number is 866-952-7532, and the moderator's name is Tim Argo. You may also join the live webcast of the conference call by accessing the Investor Relations section of our website at www.maac.com. Our filings with the Securities and Exchange Commission are filed under the registrant name of Mid-America Apartment Communities, Inc.

About MAA

MAA is a self-administered, self-managed apartment-only real estate investment trust, which owned or had ownership interest in 83,612 apartment units throughout the Sunbelt region of the United States as of March 31, 2014. For further details, please visit the MAA website at www.maac.com or contact Investor Relations at investor.relations@maac.com, or via mail at 6584 Poplar Ave., Memphis, TN 38138.

Forward-Looking Statements

We consider this and other sections of this press release to contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 with respect to our expectations for future periods. Forward-looking statements do not discuss historical fact, but instead include statements related to expectations, projections, intentions or other items related to the future. Such forward-looking statements include, without limitation, statements concerning property acquisitions and dispositions, joint venture activity, development and renovation activity as well as other capital expenditures, capital raising activities, rent and expense growth, occupancy, financing activities and interest rate and other economic expectations and statements about the benefits of our merger with Colonial. Words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates," and variations of such words and similar expressions are intended to identify such forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements to be materially different from the results of operations, financial conditions or plans expressed or implied by such forward-looking statements. Such factors include, among other things, unanticipated adverse business developments affecting us, or our properties, adverse changes in the real estate markets and general and local economies and business conditions. Although we believe that the assumptions underlying the forward-looking statements contained herein are reasonable, any of the assumptions could be inaccurate, and therefore such forward-looking statements included in this press release may not prove to be accurate. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by us or any other person that the results or conditions described in such statements or our objectives and plans will be achieved.

The following factors, among others, could cause our future results to differ materially from those expressed in the forward-looking statements:

- inability to generate sufficient cash flows due to market conditions, changes in supply and/or demand, competition, uninsured losses, changes in tax and housing laws, or other factors;
- exposure, as a multifamily focused REIT, to risks inherent in investments in a single industry;
- difficulty in integrating Colonial's operations, systems and personnel with ours and certain uncertainties associated with our ability to sell our commercial asset portfolio;
- adverse changes in real estate markets, including, but not limited to, the extent of future demand for multifamily units in our primary markets, barriers of entry into new markets which we may seek to enter in the future; limitations on our ability to increase rental rates, competition, our ability to identify and consummate attractive acquisitions or development projects on favorable terms, our ability to consummate any planned dispositions in a timely manner on acceptable terms, and our ability to reinvest sale proceeds in a manner that generates favorable returns;
- failure of new acquisitions to achieve anticipated results or be efficiently integrated;
- failure of development communities to be completed, if at all, within budget and on a timely basis or to lease-up as anticipated;

- unexpected capital needs;
- changes in operating costs, including real estate taxes, utilities and insurance costs;
- losses from catastrophes in excess of our insurance coverage;
- ability to obtain financing at favorable rates, if at all, and refinance existing debt as it matures;
- level and volatility of interest or capitalization rates or capital market conditions;
- loss of hedge accounting treatment for interest rate swaps or interest rate caps;
- the continuation of the good credit of our interest rate swap and cap providers;
- price volatility, dislocations and liquidity disruptions in the financial markets and the resulting impact on financing;
- the effect of any rating agency actions on the cost and availability of new debt financing;
- significant decline in market value of real estate serving as collateral for mortgage obligations;
- significant change in the mortgage financing market that would cause single-family housing, either as an owned or rental product, to become a more significant competitive product;
- our ability to continue to satisfy complex rules in order to maintain our status as a REIT for federal income tax purposes, the ability of the Operating Partnership to satisfy the rules to maintain its status as a partnership for federal income tax purposes, the ability of our taxable REIT subsidiaries to maintain their status as such for federal income tax purposes, and our ability and the ability of our subsidiaries to operate effectively within the limitations imposed by these rules;
- inability to attract and retain qualified personnel;
- potential liability for environmental contamination;
- adverse legislative or regulatory tax changes;
- litigation and compliance costs associated with laws requiring access for disabled persons; and
- other risks identified in our annual report on Form 10-K, our quarterly reports on Form 10-Q, our current reports on Form 8-K and, from time to time, in other reports we file with the Securities and Exchange Commission, or in other documents that we publicly disseminate.

We undertake no obligation to publicly update or revise these forward-looking statements to reflect events, circumstances or changes in expectations after the date of this press release.

FINANCIAL HIGHLIGHTS

in thousands except per share data

	Three Months Ended	
	March 31, 2014	March 31, 2013
Total property revenue	\$ 243,390	\$ 127,743
Multifamily property revenue	\$ 239,209	\$ 221,911
Multifamily property NOI	\$ 144,905	\$ 134,322
Management & leasing fee revenue	\$ 97	\$ 177
Recurring EBITDA	\$ 135,365	\$ 72,173
Net income per share:		
Basic	\$ 0.20	\$ 0.50
Diluted	\$ 0.20	\$ 0.50
Funds from operations per share (diluted):		
FFO	\$ 1.23	\$ 1.25
Core FFO	\$ 1.21	\$ 1.25
Core AFFO	\$ 1.13	\$ 1.12
Dividends declared per share	\$ 0.7300	\$ 0.6950
Dividends/FFO (diluted) payout ratio	59.35%	55.60%
Dividends/AFFO (diluted) payout ratio	64.60%	62.05%
Consolidated interest expense	\$ 30,676	\$ 15,545
Mark-to-market debt adjustment	7,141	226
Capitalized interest	513	448
Consolidated interest income	(160)	(47)
Total interest incurred	\$ 38,170	\$ 16,172
Principal payments on notes payable	\$ 2,551	\$ 1,370
Recurring EBITDA/Debt Service	3.35x	4.21x
Fixed Charge Coverage ⁽¹⁾	3.58x	4.58x
Total Net Debt ⁽²⁾ /Recurring EBITDA ⁽³⁾	6.17x	6.24x

⁽¹⁾ Fixed charge coverage represents Recurring EBITDA divided by interest expense adjusted for mark-to-market debt adjustment and any preferred dividends.

⁽²⁾ Total Net Debt equals Total Debt less Cash and Cash Equivalents.

⁽³⁾ Recurring EBITDA represents the three months ended March 31, 2014 on an annualized basis.

FINANCIAL HIGHLIGHTS (CONTINUED)*in thousands except per share data*

	As of	
	3/31/2014	12/31/2013
Total gross assets	\$ 7,991,081	\$ 7,980,240
Total debt	\$ 3,463,059	\$ 3,472,718
Common shares and units, outstanding end of period	79,217,829	79,058,110
Share price, end of period	\$ 68.27	\$ 60.74
Book equity value, end of period	\$ 3,081,974	\$ 3,118,587
Market equity value, end of period	\$ 5,408,201	\$ 4,801,990
Debt to total market capitalization ratio	39.0%	42.0%
Total net debt/total gross assets	41.8%	42.4%
Unencumbered real estate assets (at cost) to unsecured debt ratio	294.2%	295.1%

CONSOLIDATED STATEMENTS OF OPERATIONS

In thousands except per share data

	Three months ended March 31,	
	2014	2013
Operating revenues:		
Rental revenues	\$ 220,988	\$ 117,705
Other property revenues	22,402	10,038
Total property revenues	243,390	127,743
Management fee income	97	177
Total operating revenues	243,487	127,920
Operating Expenses:		
Property operating expenses	97,363	50,521
Depreciation and amortization	90,013	32,195
Acquisition expense	11	10
Property management expenses	7,011	5,108
General and administrative expenses	4,342	3,239
Merger related expenses	2,076	—
Integration related expenses	3,842	—
Income from continuing operations before non-operating items	38,829	36,847
Interest and other non-property income	160	47
Interest expense	(30,676)	(15,545)
Loss on debt extinguishment/modification	—	(169)
Amortization of deferred financing costs	(1,311)	(804)
Net casualty (loss) gain after insurance and other settlement proceeds	(10)	16
Income before income tax expense	6,992	20,392
Income tax expense	(270)	(223)
Income from continuing operations before (loss) gain from real estate joint ventures	6,722	20,169
(Loss) gain from real estate joint ventures	(24)	54
Income from continuing operations	6,698	20,223
Discontinued operations:		
Income from discontinued operations before gain on sale	416	1,782
Net casualty loss after insurance and other settlement proceeds on discontinued operations	(2)	—
Gain on sale of discontinued operations	5,481	—
Income before gain on sale of properties	12,593	22,005
Gain on sale of depreciable assets	2,564	—
Gain on sale of non-depreciable assets	557	—
Consolidated net income	15,714	22,005
Net income attributable to noncontrolling interests	848	825
Net income available for MAA common shareholders	\$ 14,866	\$ 21,180
Earnings per common share - basic:		
Income from continuing operations available for common shareholders	\$ 0.12	\$ 0.46
Discontinued property operations	0.08	0.04
Net income available for common shareholders	\$ 0.20	\$ 0.50
Earnings per common share - diluted:		
Income from continuing operations available for common shareholders	\$ 0.12	\$ 0.46
Discontinued property operations	0.08	0.04
Net income available for common shareholders	\$ 0.20	\$ 0.50
Dividends declared per common share	\$ 0.7300	\$ 0.6950

SHARE AND UNIT DATA*In thousands*

	Three months ended	
	March 31,	
	2014	2013
NET INCOME SHARES ⁽¹⁾		
Weighted average common shares - Basic	74,803	42,354
Weighted average partnership units outstanding	—	1,715
Effect of dilutive securities	—	80
Weighted average common shares - Diluted	<u>74,803</u>	<u>44,149</u>
FUNDS FROM OPERATIONS SHARES AND UNITS		
Weighted average common shares and units - Basic	79,023	44,069
Weighted average common shares and units - Diluted	79,233	44,149
PERIOD END SHARES AND UNITS		
Common shares at March 31,	75,009	42,683
Partnership units at March 31,	4,209	1,708
Total shares and units at March 31,	<u>79,218</u>	<u>44,391</u>

(1) For additional information on the calculation of diluted shares and earnings per share, please refer to the Notes to Condensed Consolidated Financial Statements in our Form 10-Q filed with the Securities and Exchange Commission.

FUNDS FROM OPERATIONS*In thousands except per share data*

	Three months ended	
	March 31,	
	2014	2013
Net income attributable to MAA	\$ 14,866	\$ 21,180
Depreciation and amortization of real estate assets	89,450	31,603
Depreciation and amortization of real estate assets of discontinued operations	42	1,231
Gain on sale of discontinued operations	(5,481)	—
Gain on sale of depreciable assets	(2,564)	—
Depreciation and amortization of real estate assets of real estate joint ventures	199	380
Net income attributable to noncontrolling interests	848	825
Funds from operations	97,360	55,219
Acquisition expense	11	10
Merger related expenses	2,076	—
Integration related expenses	3,842	—
Gain on sale of non-depreciable assets	(557)	—
Mark-to-market debt adjustment	(7,141)	(226)
Loss on debt extinguishment	—	169
Core funds from operations	95,591	55,172
Recurring capital expenditures	(6,053)	(5,605)
Core adjusted funds from operations	<u>\$ 89,538</u>	<u>\$ 49,567</u>
Weighted average common shares and units - Diluted	79,233	44,149
Funds from operations per share and unit - Diluted	\$ 1.23	\$ 1.25
Core funds from operations per share and unit - Diluted	\$ 1.21	\$ 1.25
Core adjusted funds from operations per share and unit - Diluted	\$ 1.13	\$ 1.12

CONSOLIDATED BALANCE SHEETS

In thousands

	March 31, 2014	December 31, 2013
Assets		
Real estate assets		
Land	\$ 862,833	\$ 871,316
Buildings and improvements	6,467,714	6,366,701
Furniture, fixtures and equipment	201,361	199,573
Capital improvements in progress	103,100	166,048
	<u>7,635,008</u>	<u>7,603,638</u>
Accumulated depreciation	(1,191,115)	(1,124,207)
	6,443,893	6,479,431
Undeveloped land	59,191	63,850
Corporate property, net	7,919	7,523
Investments in real estate joint ventures	2,982	5,499
Real estate assets, net	6,513,985	6,556,303
Cash and cash equivalents	121,901	89,333
Restricted cash	37,876	44,361
Deferred financing cost, net	16,304	17,424
Other assets	57,356	91,637
Goodwill	4,106	4,106
Assets held for sale	34,135	38,761
Total Assets	<u>\$ 6,785,663</u>	<u>\$ 6,841,925</u>
Liabilities and Shareholders' Equity		
Liabilities		
Secured notes payable	\$ 1,785,161	\$ 1,790,935
Unsecured notes payable	1,677,898	1,681,783
Accounts payable	15,174	15,067
Fair market value of interest rate swaps	17,937	20,015
Accrued expenses and other liabilities	197,997	206,190
Security deposits	9,522	9,270
Liabilities associated with assets held for sale	—	78
Total liabilities	<u>3,703,689</u>	<u>3,723,338</u>
Redeemable stock	4,828	5,050
Shareholders' equity		
Common stock	749	747
Additional paid-in capital	3,604,117	3,599,549
Accumulated distributions in excess of net income	(694,150)	(653,593)
Accumulated other comprehensive losses	2,691	108
Total MAA shareholders' equity	<u>2,913,407</u>	<u>2,946,811</u>
Noncontrolling interest	163,739	166,726
Total equity	<u>3,077,146</u>	<u>3,113,537</u>
Total liabilities and shareholders' equity	<u>\$ 6,785,663</u>	<u>\$ 6,841,925</u>

Average Effective Rent per Unit

Average effective rent per unit is equal to the average of gross rent amounts after the effect of leasing concessions for occupied units plus prevalent market rates asked for unoccupied units, divided by the total number of units. Leasing concessions represent discounts to the current market rate. We believe average effective rent is a helpful measurement in evaluating average pricing. It does not represent actual rental revenue collected per unit.

Average Total Revenue per Occupied Unit

Average total revenue per occupied unit is equal to total revenue divided by the average daily physical occupancy per unit.

Core Adjusted Funds From Operations (AFFO)

For purposes of these computations, AFFO is composed of Core FFO less recurring capital expenditures. As an owner and operator of real estate, we consider AFFO to be an important measure of performance from core operations because AFFO measures our ability to control revenues, expenses and recurring capital expenditures.

Core Funds From Operations (Core FFO)

Core FFO represents FFO excluding certain non-cash or non-routine items such as acquisition, merger and integration expenses, mark-to-market debt adjustments, loss or gain on debt extinguishment, and loss or gain on sale of non-depreciable assets. While our definition of Core FFO is similar to others in our industry, our precise methodology for calculating Core FFO may differ from that utilized by other REITs and, accordingly, may not be comparable to such other REITs. Core FFO should not be considered as an alternative to net income. MAA believes that Core FFO is helpful in understanding our operating performance in that it removes certain items that by their nature are not comparable over periods and therefore tend to obscure actual operating performance.

Development Portfolio

Communities remain identified as development until certificates of occupancy are obtained for all units under development. Once all units are delivered and available for occupancy, the community moves into the Lease-up Portfolio.

Earnings Before Interest Taxes Depreciation and Amortization (EBITDA)

For purposes of these computations, EBITDA is composed of net income before net gain on asset sales and insurance and other settlement proceeds, and gain or loss on debt extinguishment, plus depreciation, interest expense, income taxes, and amortization of deferred financing costs. EBITDA is a non-GAAP financial measure we use as a performance measure. As an owner and operator of real estate, we consider EBITDA to be an important measure of performance from core operations because EBITDA does not include various income and expense items that are not indicative of our operating performance. EBITDA should not be considered as an alternative to net income as an indicator of financial performance. Our computation of EBITDA may differ from the methodology utilized by other companies to calculate EBITDA.

Funds From Operations (FFO)

FFO represents net income (computed in accordance with U.S. generally accepted accounting principles, or GAAP) excluding extraordinary items, net income attributable to noncontrolling interest, asset impairment, gains or losses on disposition of real estate assets, plus depreciation of real estate and adjustments for joint ventures to reflect FFO on the same basis. While our definition of FFO is in accordance with the National Association of Real Estate Investment Trust's definition, it may differ from the methodology for calculating FFO utilized by other REITs and, accordingly, may not be comparable to such other REITs. FFO should not be considered as an alternative to net income. MAA believes that FFO is helpful in understanding our operating performance in that FFO excludes depreciation expense of real estate assets. MAA believes that GAAP historical cost depreciation of real estate assets is generally not correlated with changes in the value of those assets, whose value does not diminish predictably over time, as historical cost depreciation implies.

Lease-up Portfolio

New acquisitions acquired during lease-up and newly developed communities remain in the Lease-up Portfolio until stabilized.

Legacy-Colonial Same Store

Legacy-Colonial Same Store represents the Colonial Same Store portfolio which was in place at the time of our merger with Colonial. Because these properties have only been owned by MAA since October 1, 2013, they are not included in the MAA Same Store portfolio. See Same Store Portfolio for more information regarding inclusion. These properties have

been identified in certain tables to provide proforma combined same store results as if the properties had been owned by MAA in prior periods. These properties will be eligible to join the MAA Same Store portfolio in January 2015.

MAA Same Store

MAA Same Store represents our current same store portfolio consisting of the Same Store Portfolio which was in place immediately prior to our merger with Colonial Properties Trust. Colonial Properties Trust communities will not be eligible to enter the MAA Same Store portfolio until January 2015. See Same Store Portfolio for further information regarding inclusion.

Net Operating Income (NOI)

Net operating income represents total property revenues less total property operating expenses, excluding depreciation, for all properties held during the period, regardless of their status as held for sale. We believe NOI by market is a helpful tool in evaluating the operating performance within our markets because it measures the core operations of property performance by excluding corporate level expenses and other items not related to property operating performance.

Other Non-Same Store Portfolio

Other Non-Same Store includes recent acquisitions and communities in development or lease-up.

Proforma Combined Same Store Portfolio

Proforma Combined Same Store portfolio represents the MAA Same Store and the Legacy-Colonial Same Store portfolios considered as a single portfolio.

Recurring Earnings Before Interest Taxes Depreciation and Amortization (Recurring EBITDA)

Recurring EBITDA represents EBITDA excluding certain non-cash or non-routine items such as acquisition and merger and integration expenses. MAA believes Recurring EBITDA is an important performance measure as it adjusts for certain items that by their nature are not comparable over periods and therefore tend to obscure actual operating performance. Recurring EBITDA should not be considered as an alternative to net income as an indicator of financial performance. Our computation of Recurring EBITDA may differ from the methodology utilized by other companies to calculate Recurring EBITDA.

Same Store Portfolio

We review our Same Store Portfolio at the beginning of each calendar year. Communities are generally added into the Same Store Portfolio if they were owned and stabilized at the beginning of the previous year. Communities that have been approved by the Board of Directors for disposition are excluded from our Same Store Portfolio. Within our Same Store Portfolio communities are designated as operating in Large or Secondary markets:

Large Market Same Store communities are generally those communities in markets with a population of at least one million and at least 1% of the total public multifamily REIT units.

Secondary Market Same Store communities are generally those communities in markets with either a population less than one million or less than 1% of the total public multifamily REIT units, or both.

Stabilized Communities

Communities are considered stabilized after achieving 90% occupancy for 90 days.

CONTACT: Investor Relations of MAA, 866-576-9689 (toll free), investor.relations@maac.com

PORTFOLIO STATISTICS
TOTAL WHOLLY-OWNED MULTIFAMILY PORTFOLIO AT MARCH 31, 2014 (In apartment units)

	Proforma Combined Same Store ⁽¹⁾	Proforma Combined Non Same Store ⁽¹⁾	In Lease-Up	Total Operating	Current Development Units Delivered	Total ⁽²⁾
Austin, TX	5,542	296	—	5,838	—	5,838
Atlanta, GA	5,056	538	—	5,594	—	5,594
Charlotte, NC	4,161	701	—	4,862	259	5,121
Raleigh/Durham, NC	4,663	—	—	4,663	—	4,663
Dallas, TX	4,085	506	252	4,843	—	4,843
Fort Worth, TX	4,519	540	—	5,059	—	5,059
Orlando, FL	2,438	620	462	3,520	46	3,566
Nashville, TN	3,128	428	—	3,556	—	3,556
Tampa, FL	2,644	234	—	2,878	—	2,878
Phoenix, AZ	1,976	—	—	1,976	—	1,976
Houston, TX	2,281	628	—	2,909	—	2,909
Las Vegas, NV	721	—	—	721	—	721
South Florida	480	—	—	480	—	480
Large Markets	41,694	4,491	714	46,899	305	47,204
Charleston, SC	2,378	270	—	2,648	—	2,648
Jacksonville, FL	3,202	—	—	3,202	—	3,202
Savannah, GA	2,219	—	—	2,219	—	2,219
Memphis, TN	2,268	1,037	—	3,305	—	3,305
Richmond, VA	1,668	—	—	1,668	—	1,668
Birmingham, AL	1,462	586	—	2,048	—	2,048
San Antonio, TX	1,176	—	—	1,176	—	1,176
Little Rock, AR	1,056	312	—	1,368	—	1,368
Huntsville, AL	1,380	—	—	1,380	—	1,380
Norfolk/Hampton/VA Beach, VA	1,033	—	—	1,033	—	1,033
Greenville, SC	1,748	—	—	1,748	—	1,748
Other	11,721	1,499	511	13,731	—	13,731
Secondary Markets	31,311	3,704	511	35,526	—	35,526
Total Multifamily Units	73,005	8,195	1,225	82,425	305	82,730

⁽¹⁾ Proforma Combined Same Store discussions include the properties acquired in the merger with Colonial Properties Trust using the same-store designation of those properties prior to the merger.

⁽²⁾ Excludes joint venture properties totaling 882 units.

PORTFOLIO STATISTICS (CONTINUED)

TOTAL WHOLLY OWNED MULTIFAMILY COMMUNITY STATISTICS

Dollars in thousand except Average Effective Rent

	As of March 31, 2014			Average Effective Rent for the Three Months Ended Mar 31, 2014	As of March 31, 2014		
	Gross Real Assets	Percent to Total of Gross Real Assets	Physical Occupancy		Completed Units	Total Units ⁽¹⁾	
Austin, TX	\$ 557,737	7.4%	95.1%	\$ 955	5,838		
Atlanta, GA	\$ 552,401	7.3%	95.1%	\$ 944	5,594		
Charlotte, NC	\$ 544,071	7.2%	96.0%	\$ 880	4,862		
Raleigh/Durham, NC	\$ 536,855	7.1%	94.4%	\$ 904	4,663		
Dallas, TX	\$ 422,513	5.6%	95.4%	\$ 981	4,591		
Fort Worth, TX	\$ 396,727	5.3%	95.6%	\$ 858	5,059		
Orlando, FL	\$ 384,907	5.1%	95.6%	\$ 1,039	3,058		
Nashville, TN	\$ 331,006	4.4%	96.1%	\$ 1,007	3,556		
Tampa, FL	\$ 297,185	3.9%	96.0%	\$ 1,005	2,878		
Phoenix, AZ	\$ 230,214	3.1%	94.6%	\$ 863	1,976		
Houston, TX	\$ 228,575	3.0%	95.9%	\$ 956	2,909		
Las Vegas, NV	\$ 64,534	0.9%	93.6%	\$ 768	721		
South Florida	\$ 56,578	0.8%	96.0%	\$ 1,428	480		
Large Markets	\$ 4,603,303	61.1%	95.4%	\$ 943	46,185		
Charleston, SC	\$ 251,590	3.3%	96.0%	\$ 944	2,648		
Jacksonville, FL	\$ 242,239	3.2%	95.3%	\$ 902	3,202		
Savannah, GA	\$ 219,341	2.9%	96.2%	\$ 908	2,219		
Memphis, TN	\$ 197,819	2.6%	97.2%	\$ 766	3,305		
Richmond, VA	\$ 181,893	2.4%	95.2%	\$ 903	1,668		
Birmingham, AL	\$ 171,856	2.3%	95.6%	\$ 850	2,048		
San Antonio, TX	\$ 112,941	1.5%	95.2%	\$ 994	1,176		
Little Rock, AR	\$ 109,986	1.5%	95.8%	\$ 872	1,368		
Huntsville, AL	\$ 109,813	1.4%	95.7%	\$ 741	1,380		
Norfolk, Hampton, VA Beach, VA	\$ 95,767	1.3%	95.0%	\$ 963	1,033		
Greenville, SC	\$ 93,262	1.2%	97.0%	\$ 703	1,748		
All Other Secondary Markets by State (individual markets <1% gross real assets)							
Florida	\$ 147,534	2.0%	96.3%	\$ 835	2,178		
Georgia	\$ 166,205	2.2%	94.2%	\$ 757	2,665		
Kentucky	\$ 98,673	1.3%	95.3%	\$ 777	1,548		
North Carolina	\$ 97,374	1.3%	96.7%	\$ 659	1,562		
Tennessee	\$ 82,967	1.1%	95.5%	\$ 717	1,608		
Alabama	\$ 74,811	1.0%	95.5%	\$ 731	1,029		
Mississippi	\$ 68,655	0.9%	95.2%	\$ 798	1,241		
Virginia	\$ 65,864	0.9%	95.5%	\$ 1,086	490		
Missouri	\$ 52,408	0.7%	96.6%	\$ 1,225	323		
South Carolina	\$ 34,593	0.5%	91.8%	\$ 765	576		
Secondary Markets	\$ 2,675,591	35.5%	95.7%	\$ 832	35,015		
Subtotal	\$ 7,278,894	96.6%	95.5%	\$ 895	81,200		
Orlando, FL	Large	\$ 63,414	0.8%	32.7%	\$ 1,198	508	594
Charlotte, NC	Large	\$ 28,136	0.4%	47.9%	\$ 1,187	259	353
Dallas, TX	Large	\$ 36,181	0.5%	80.2%	\$ 1,055	252	252
Nashville, TN	Large	\$ 17,001	0.2%	0.0%	\$ —	—	220
Fredericksburg, VA	Secondary	\$ 89,463	1.2%	87.3%	\$ 1,315	511	511
Jacksonville, FL	Secondary	\$ 20,382	0.3%	0.0%	\$ —	—	294
Lease-up and Development		\$ 254,577	3.4%	61.3%	\$ 1,210	1,530	2,224
Total Wholly Owned Multifamily Communities		\$ 7,533,471	100.0%	94.9%	\$ 902	82,730	83,424

⁽¹⁾ Excludes joint venture properties totaling 882 units.

COMPONENTS OF PROPERTY NET OPERATING INCOME FOR MULTIFAMILY PORTFOLIO

	Apartment Units ⁽²⁾	Three Months Ended		
		3/31/2014	3/31/2013	Percent Change
Property Revenue				
Pro Forma Combined Same Store Communities ⁽¹⁾	73,005	\$ 211,612	\$ 205,276	3.1%
Pro Forma Combined Non-Same Store Communities ⁽¹⁾	8,195	24,111	16,633	
Lease up/Development Communities	1,530	3,486	2	
Total Property Revenue	82,730	\$ 239,209	\$ 221,911	
Property Expenses				
Pro Forma Combined Same Store Communities ⁽¹⁾	73,005	\$ 83,174	\$ 80,071	3.9%
Pro Forma Combined Non-Same Store Communities ⁽¹⁾	8,195	9,475	7,364	
Lease up/Development Communities	1,530	1,655	154	
Total Property Expenses	82,730	\$ 94,304	\$ 87,589	
Property Net Operating Income				
Pro Forma Combined Same Store Communities ⁽¹⁾	73,005	\$ 128,438	\$ 125,205	2.6%
Pro Forma Combined Non-Same Store Communities ⁽¹⁾	8,195	14,636	9,269	
Lease up/Development Communities	1,530	1,831	(152)	
Total Property Net Operating Income	82,730	\$ 144,905	\$ 134,322	

⁽¹⁾ Pro Forma Combined Same Store discussions include the properties acquired in the merger with Colonial Properties Trust using the same-store designation of those properties prior to the merger.

⁽²⁾ Excludes joint venture properties totaling 882 units

NOI CONTRIBUTION PERCENTAGE BY REGION

	Proforma Combined Same Store ⁽¹⁾	Physical Occupancy				
		Mar 31, 2014	Dec 31, 2013	Sep 30, 2013	Jun 30, 2013	Mar 31, 2013
Austin, TX	7.3%	95.1%	94.7%	96.4%	95.2%	96.3%
Raleigh/Durham, NC	7.2%	94.4%	94.3%	95.8%	95.0%	95.7%
Atlanta, GA	7.0%	95.1%	94.2%	96.6%	95.1%	94.8%
Charlotte, NC	6.1%	96.0%	95.7%	96.8%	94.3%	96.4%
Fort Worth, TX	5.7%	95.6%	95.3%	95.7%	94.5%	96.0%
Dallas, TX	5.6%	95.5%	95.1%	96.4%	95.0%	96.1%
Nashville, TN	4.7%	96.5%	95.7%	96.8%	97.2%	96.0%
Tampa, FL	4.1%	96.0%	95.7%	95.5%	96.1%	96.6%
Orlando, FL	3.8%	95.7%	95.9%	95.1%	94.1%	95.2%
Houston, TX	3.0%	96.7%	94.5%	96.2%	96.5%	96.1%
Phoenix, AZ	2.7%	94.6%	95.4%	95.5%	94.0%	96.1%
South Florida	1.0%	96.0%	93.1%	96.5%	94.0%	95.4%
Las Vegas, NV	1.0%	93.6%	93.8%	95.1%	91.4%	96.4%
Large Markets	59.2%	95.4%	95.0%	96.1%	95.1%	95.9%
Jacksonville, FL	4.4%	95.3%	95.7%	96.3%	96.4%	97.2%
Charleston, SC	3.4%	96.0%	95.9%	96.5%	95.7%	96.0%
Savannah, GA	3.3%	96.2%	94.4%	95.9%	95.3%	95.8%
Memphis, TN	2.6%	96.6%	94.9%	96.4%	97.0%	97.4%
Richmond, VA	2.5%	95.2%	96.0%	96.0%	95.0%	95.1%
Birmingham, AL	2.1%	95.3%	95.8%	95.1%	96.0%	95.6%
Greenville, SC	1.9%	97.0%	92.7%	96.6%	96.2%	96.4%
Huntsville, AL	1.7%	95.7%	95.1%	96.0%	93.2%	95.7%
Norfolk/Hampton/VA Beach, VA	1.6%	95.0%	94.5%	96.6%	95.4%	96.0%
San Antonio, TX	1.6%	95.2%	95.3%	97.1%	96.1%	97.5%
Little Rock, AR	1.3%	96.5%	96.2%	97.6%	95.1%	95.2%
Other	14.4%	95.3%	94.0%	95.8%	95.5%	95.7%
Secondary Markets	40.8%	95.7%	94.7%	96.1%	95.6%	96.1%
Total Proforma Combined Same Store	100.0%	95.5%	94.9%	96.1%	95.3%	96.0%

⁽¹⁾ Proforma Combined Same Store discussions include the properties acquired in the merger with Colonial Properties Trust using the same-store designation of those properties prior to the merger.

NOI BRIDGE
Dollars in thousands

	Three Months Ended		
	March 31, 2014	December 31, 2013	March 31, 2013
NOI			
MAA same store	\$ 73,366	\$ 73,366	\$ 71,823
Non-same store ⁽¹⁾	74,260	72,491	8,590
Total NOI	147,626	145,857	80,413
Held for sale NOI included above	(1,599)	365	(3,191)
Management fee income	97	182	177
Depreciation and amortization	(90,013)	(89,796)	(32,195)
Acquisition expense	(11)	(894)	(10)
Property management expenses	(7,011)	(7,782)	(5,108)
General and administrative expenses	(4,342)	(4,965)	(3,239)
Merger related expenses	(2,076)	(21,105)	—
Integration related expenses	(3,842)	(5,067)	—
Interest and other non-property income	160	402	47
Interest Expense	(30,676)	(30,258)	(15,545)
Loss on debt extinguishment	—	(39)	(169)
Amortization of deferred financing costs	(1,311)	(636)	(804)
Gain on sale of properties	2,564	—	—
Net casualty (loss) gain and other settlement proceeds	(10)	(598)	16
Income tax expense	(270)	(224)	(223)
Gain on sale of non-depreciable assets	557	—	—
(Loss) gain from real estate joint ventures	(24)	177	54
Discontinued operations	5,895	5,647	1,782
Net income attributable to noncontrolling interests	(848)	(538)	(825)
Net income attributable to MAA	\$ 14,866	\$ (9,272)	\$ 21,180

⁽¹⁾ Non-same store includes Legacy-Colonial properties

MULTIFAMILY PROFORMA COMBINED SAME STORE QUARTER COMPARISONS

Dollars in thousands except per unit data

	Revenues			Expenses			NOI			Revenue per Occupied Unit			Effective Rent per Unit		
	Q1 2014	Q1 2013	% Chg	Q1 2014	Q1 2013	% Chg	Q1 2014	Q1 2013	% Chg	Q1 2014	Q1 2013	% Chg	Q1 2014	Q1 2013	% Chg
Austin, TX	\$ 17,125	\$ 16,360	4.7 %	\$ 7,766	\$ 7,320	6.1 %	\$ 9,359	\$ 9,040	3.5 %	\$ 1,083	\$ 1,035	4.6 %	\$ 949	\$ 899	5.6 %
Raleigh/Durham, NC	13,553	13,389	1.2 %	4,343	4,573	(5.0)%	9,210	8,816	4.5 %	1,027	1,014	1.3 %	904	882	2.5 %
Atlanta, GA	15,515	14,793	4.9 %	6,490	6,213	4.5 %	9,025	8,580	5.2 %	1,076	1,026	4.9 %	928	887	4.6 %
Charlotte, NC	11,695	11,282	3.7 %	3,923	3,907	0.4 %	7,772	7,375	5.4 %	976	941	3.7 %	854	821	4.0 %
Fort Worth, TX	13,264	12,865	3.1 %	5,906	5,344	10.5 %	7,358	7,521	(2.2)%	1,023	993	3.0 %	884	854	3.5 %
Dallas, TX	12,993	12,484	4.1 %	5,803	5,328	8.9 %	7,190	7,156	0.5 %	1,110	1,067	4.0 %	981	952	3.0 %
Nashville, TN	9,622	9,129	5.4 %	3,521	3,243	8.6 %	6,101	5,886	3.7 %	1,063	1,008	5.5 %	942	906	4.0 %
Tampa, FL	8,658	8,383	3.3 %	3,363	3,237	3.9 %	5,295	5,146	2.9 %	1,137	1,101	3.3 %	998	960	4.0 %
Orlando, FL	7,913	7,589	4.3 %	3,020	2,780	8.6 %	4,893	4,809	1.7 %	1,131	1,084	4.3 %	1,001	969	3.3 %
Houston, TX	7,017	6,637	5.7 %	3,160	2,892	9.3 %	3,857	3,745	3.0 %	1,061	1,003	5.8 %	942	891	5.7 %
Phoenix, AZ	5,555	5,357	3.7 %	2,103	2,022	4.0 %	3,452	3,335	3.5 %	991	955	3.8 %	863	830	4.0 %
South Florida	2,109	1,987	6.1 %	761	757	0.5 %	1,348	1,230	9.6 %	1,525	1,437	6.1 %	1,428	1,390	2.7 %
Las Vegas, NV	1,800	1,785	0.8 %	663	665	(0.3)%	1,137	1,120	1.5 %	889	881	0.9 %	768	755	1.7 %
Large Markets	\$ 126,819	\$122,040	3.9 %	\$ 50,822	\$ 48,281	5.3 %	\$ 75,997	\$ 73,759	3.0 %	\$ 1,062	\$ 1,022	3.9 %	\$ 932	\$ 896	4.0 %
Jacksonville, FL	\$ 8,995	\$ 8,801	2.2 %	\$ 3,365	\$ 3,286	2.4 %	\$ 5,630	\$ 5,515	2.1 %	\$ 983	\$ 962	2.2 %	\$ 902	\$ 867	4.0 %
Charleston, SC	6,934	6,718	3.2 %	2,556	2,529	1.1 %	4,378	4,189	4.5 %	1,012	981	3.2 %	892	856	4.2 %
Savannah, GA	6,539	6,391	2.3 %	2,278	2,272	0.3 %	4,261	4,119	3.4 %	1,021	998	2.3 %	908	879	3.3 %
Memphis, TN	6,012	6,011	0.0 %	2,683	2,562	4.7 %	3,329	3,449	(3.5)%	915	915	0.0 %	821	817	0.5 %
Richmond, VA	4,887	4,771	2.4 %	1,655	1,651	0.2 %	3,232	3,120	3.6 %	1,026	1,001	2.5 %	903	888	1.7 %
Birmingham, AL	4,415	4,296	2.8 %	1,654	1,661	(0.4)%	2,761	2,635	4.8 %	1,056	1,028	2.7 %	930	903	3.0 %
Greenville, SC	4,019	3,899	3.1 %	1,585	1,621	(2.2)%	2,434	2,278	6.8 %	790	767	3.0 %	703	678	3.7 %
Huntsville, AL	3,442	3,429	0.4 %	1,317	1,339	(1.6)%	2,125	2,090	1.7 %	869	865	0.5 %	741	738	0.4 %
Norfolk/Hampton/VA Beach, VA	3,248	3,274	(0.8)%	1,145	1,152	(0.6)%	2,103	2,122	(0.9)%	1,104	1,112	(0.7)%	963	959	0.4 %
San Antonio, TX	3,675	3,601	2.1 %	1,593	1,407	13.2 %	2,082	2,194	(5.1)%	1,094	1,072	2.1 %	994	973	2.2 %
Little Rock, AR	2,750	2,691	2.2 %	1,020	1,035	(1.4)%	1,730	1,656	4.5 %	900	880	2.3 %	821	823	(0.2)%
Other	29,877	29,354	1.8 %	11,501	11,275	2.0 %	18,376	18,079	1.6 %	891	876	1.7 %	794	781	1.7 %
Secondary Markets	\$ 84,793	\$ 83,236	1.9 %	\$ 32,352	\$ 31,790	1.8 %	\$ 52,441	\$ 51,446	1.9 %	\$ 944	\$ 926	1.9 %	\$ 841	\$ 823	2.2 %
Total Proforma Combined Same Store	\$ 211,612	\$205,276	3.1 %	\$ 83,174	\$ 80,071	3.9 %	\$128,438	\$125,205	2.6 %	\$ 1,011	\$ 981	3.1 %	\$ 893	\$ 865	3.2 %

MULTIFAMILY PROFORMA COMBINED SAME STORE SEQUENTIAL QUARTER COMPARISONS

Dollars in thousands except per unit data

	Revenues			Expenses			NOI			Revenue per Occupied Unit			Effective Rent per Unit		
	Q1 2014	Q4 2013	% Chg	Q1 2014	Q4 2013	% Chg	Q1 2014	Q4 2013	% Chg	Q1 2014	Q4 2013	% Chg	Q1 2014	Q4 2013	% Chg
Austin, TX	\$ 17,125	\$ 17,162	(0.2)%	\$ 7,766	\$ 7,448	4.3 %	\$ 9,359	\$ 9,714	(3.7)%	\$ 1,083	\$ 1,086	(0.3)%	\$ 949	\$ 944	0.5 %
Raleigh/Durham, NC	13,553	13,706	(1.1)%	4,343	4,587	(5.3)%	9,210	9,119	1.0 %	1,027	1,038	(1.1)%	904	905	(0.1)%
Atlanta, GA	15,515	15,329	1.2 %	6,490	6,238	4.0 %	9,025	9,091	(0.7)%	1,076	1,063	1.2 %	928	917	1.2 %
Charlotte, NC	11,695	11,648	0.4 %	3,923	4,034	(2.8)%	7,772	7,614	2.1 %	976	972	0.4 %	854	850	0.5 %
Fort Worth, TX	13,264	13,259	0.0 %	5,906	5,560	6.2 %	7,358	7,699	(4.4)%	1,023	1,023	0.0 %	884	884	0.0 %
Dallas, TX	12,993	12,826	1.3 %	5,803	5,726	1.3 %	7,190	7,100	1.3 %	1,110	1,096	1.3 %	981	978	0.3 %
Nashville, TN	9,622	9,575	0.5 %	3,521	3,493	0.8 %	6,101	6,082	0.3 %	1,063	1,058	0.5 %	942	937	0.5 %
Tampa, FL	8,658	8,593	0.8 %	3,363	3,346	0.5 %	5,295	5,247	0.9 %	1,137	1,128	0.8 %	998	990	0.8 %
Orlando, FL	7,913	7,845	0.9 %	3,020	2,924	3.3 %	4,893	4,921	(0.6)%	1,131	1,121	0.9 %	1,001	993	0.8 %
Houston, TX	7,017	6,902	1.7 %	3,160	3,026	4.4 %	3,857	3,876	(0.5)%	1,061	1,043	1.7 %	942	938	0.4 %
Phoenix, AZ	5,555	5,515	0.7 %	2,103	2,023	4.0 %	3,452	3,492	(1.1)%	991	984	0.7 %	863	845	2.1 %
South Florida	2,109	2,061	2.3 %	761	775	(1.8)%	1,348	1,286	4.8 %	1,525	1,490	2.3 %	1,428	1,423	0.4 %
Las Vegas, NV	1,800	1,813	(0.7)%	663	705	(6.0)%	1,137	1,108	2.6 %	889	895	(0.7)%	768	760	1.1 %
Large Markets	\$ 126,819	\$126,234	0.5 %	\$ 50,822	\$ 49,885	1.9 %	\$ 75,997	\$ 76,349	(0.5)%	\$ 1,062	\$ 1,057	0.5 %	\$ 932	\$ 926	0.6 %
Jacksonville, FL	\$ 8,995	\$ 8,936	0.7 %	\$ 3,365	\$ 3,538	(4.9)%	\$ 5,630	\$ 5,398	4.3 %	\$ 983	\$ 977	0.6 %	\$ 902	\$ 894	0.9 %
Charleston, SC	6,934	6,979	(0.6)%	2,556	2,554	0.1 %	4,378	4,425	(1.1)%	1,012	1,019	(0.7)%	892	887	0.6 %
Savannah, GA	6,539	6,464	1.2 %	2,278	2,420	(5.9)%	4,261	4,044	5.4 %	1,021	1,009	1.2 %	908	901	0.8 %
Memphis, TN	6,012	5,971	0.7 %	2,683	2,565	4.6 %	3,329	3,406	(2.3)%	915	909	0.7 %	821	822	(0.1)%
Richmond, VA	4,887	4,948	(1.2)%	1,655	1,741	(4.9)%	3,232	3,207	0.8 %	1,026	1,039	(1.3)%	903	900	0.3 %
Birmingham, AL	4,415	4,380	0.8 %	1,654	1,646	0.5 %	2,761	2,734	1.0 %	1,056	1,048	0.8 %	930	925	0.5 %
Greenville, SC	4,019	3,952	1.7 %	1,585	1,587	(0.1)%	2,434	2,365	2.9 %	790	777	1.7 %	703	707	(0.6)%
Huntsville, AL	3,442	3,440	0.1 %	1,317	1,370	(3.9)%	2,125	2,070	2.7 %	869	868	0.1 %	741	745	(0.5)%
Norfolk/Hampton/VA Beach, VA	3,248	3,257	(0.3)%	1,145	1,274	(10.1)%	2,103	1,983	6.1 %	1,104	1,107	(0.3)%	963	964	(0.1)%
San Antonio, TX	3,675	3,734	(1.6)%	1,593	1,504	5.9 %	2,082	2,230	(6.6)%	1,094	1,111	(1.5)%	994	995	(0.1)%
Little Rock, AR	2,750	2,728	0.8 %	1,020	1,006	1.4 %	1,730	1,722	0.5 %	900	892	0.9 %	821	822	(0.1)%
Other	29,877	29,623	0.9 %	11,501	11,644	(1.2)%	18,376	17,979	2.2 %	891	884	0.8 %	794	792	0.3 %
Secondary Markets	\$ 84,793	\$ 84,412	0.5 %	\$ 32,352	\$ 32,849	(1.5)%	\$ 52,441	\$ 51,563	1.7 %	\$ 944	\$ 940	0.4 %	\$ 841	\$ 839	0.2 %
Total Proforma Combined Same Store	\$ 211,612	\$210,646	0.5 %	\$ 83,174	\$ 82,734	0.5 %	\$128,438	\$127,912	0.4 %	\$ 1,011	\$ 1,007	0.4 %	\$ 893	\$ 889	0.4 %

DEVELOPMENT, LEASE-UP AND COMMERCIAL

Dollars and square feet in thousands

MULTIFAMILY DEVELOPMENT PIPELINE

1.1% of Multifamily Gross Assets

Location	Units as of March 31, 2014			Start Date	Initial Occupancy Date	Completion Date	Stabilization Date	Development Costs			
	Total	Delivered	Leased					Total Cost	Thru Q1 2014	After	
220 Riverside	Jacksonville, FL	294	—	—	4Q12	3Q14	4Q14	4Q15	\$ 41,300	\$ 20,382	\$ 20,918
CR at South End	Charlotte, NC	353	259	218	1Q12	4Q13	2Q14	4Q14	57,900	53,925	3,975
CG at Lake Mary III	Orlando, FL	132	46	25	1Q13	1Q14	2Q14	3Q14	16,200	14,499	1,701
CG at Bellevue II	Nashville, TN	220	—	—	3Q13	3Q14	1Q15	2Q15	30,600	9,880	20,720
Total Active		999	305	243					\$146,000	\$ 98,686	\$ 47,314

MULTIFAMILY LEASE-UP COMMUNITIES

2.3% of Multifamily Gross Assets

MSA	As of March 31, 2014		Construction Finished	Expected Stabilized
	Total Units	Percent Occupied		
Station Square at Cosner's Corner	Fredericksburg, VA	260	90.0 % ⁽¹⁾	2Q14
Season at Celebrate Virginia II	Fredericksburg, VA	251	84.5 % ⁽¹⁾	4Q14
CR at Frisco Bridges	Dallas, TX	252	80.2 %	2Q13
CG at Randal Lakes	Orlando, FL	462	35.3 %	1Q14
Total		1,225	66.2%	

⁽¹⁾ Properties were acquired while still in lease-up.

COMMERCIAL PROPERTIES

Name	Type	MSA	Owned Property Square Feet	Three months ended March 31, 2014		
				Revenue	Expense	NOI
CP Nord du Lac	Retail	Covington, LA	196	\$ 762	\$ 265	\$ 497
CP Craft Farms	Retail	Gulf Shores, AL	68	226	48	178
CP Huntsville	Retail	Huntsville, AL	23	101	41	60
Land Title Building	Office	Birmingham, AL	30	42	15	27
1225 South Church ⁽¹⁾	Retail	Charlotte, NC	3	12	2	10
Allure at Buckhead ⁽¹⁾	Retail	Atlanta, GA	19	136	23	113
Times Square ⁽¹⁾	Retail	Dallas, TX	73	74	106	(32)
Bella Casita ⁽¹⁾	Retail	Dallas, TX	5	19	4	15
Total			417	\$ 1,372	\$ 504	\$ 868

⁽¹⁾ Retail component of existing multifamily property

2014 ACQUISITION/DISPOSITION ACTIVITY

Multifamily Acquisitions	Location	Apartment Units	Year Built	Closing Date
Grand Cypress	Houston, Texas MSA	312	2008	January 15, 2014
Venue at Stonebridge Ranch	Dallas, Texas MSA	250	2000	January 31, 2014
Total Multifamily Acquisitions		562		

Multifamily Dispositions	Location	Apartment Units	Year Built	Closing Date
Willow Creek	Columbus, Georgia	285	1968/71/77	January 15, 2014
Total Multifamily Dispositions		285		

Commercial Dispositions	Location	Square Feet	Year Built	Closing Date
CC Brookwood Village (Office)	Birmingham, Alabama	170,000	2007	March 28, 2014
Brookwood Village (Retail)	Birmingham, Alabama	413,000	1973/91/2000/13	March 28, 2014
Total Commercial Dispositions		583,000		

Land Dispositions	Location	Acres	Year Built	Closing Date
Heathrow (2 outparcels)	Orlando, Florida	3.9		February 14, 2014
Nord du Lac (1 outparcel)	Covington, Louisiana	1.7		February 3, 2014
Tutwiler (2 outparcels)	Birmingham, Alabama	4.6		February 6, 2014
Total Land Dispositions		10.2		

DEBT AND DEBT COVENANTS AS OF MARCH 31, 2014
Dollars in thousands
SUMMARY OF OUTSTANDING INTEREST RATE MATURITIES

	Principal Balance	Average Years to Rate Maturity	Effective Rate
Secured Debt			
Conventional - Fixed Rate or Swapped	\$ 1,341,500	4.9	4.2%
Conventional - Variable Rate - Capped ⁽¹⁾⁽²⁾	251,259	1.8	0.9%
Tax-free - Variable Rate - Capped ⁽¹⁾	88,370	3.9	0.9%
Total Secured Fixed or Hedged Rate Debt	1,681,129	4.4	3.5%
Conventional - Variable Rate	104,032	0.2	1.0%
Total Secured Debt	1,785,161	4.2	3.4%
Unsecured Debt			
Fixed Rate or Swapped	1,677,898	3.5	4.3%
Total Unsecured Debt	1,677,898	3.5	4.3%
Total Debt	\$ 3,463,059	3.9	3.8%
Total Fixed or Hedged Debt	\$ 3,359,027	4.0	3.9%

⁽¹⁾ The effective rate represents the average rate on the underlying variable debt unless the cap rates are reached, which average 4.6% of LIBOR for conventional caps and 5.6% of SIFMA for tax-free caps.

⁽²⁾ Includes \$27 million of mortgages with embedded caps at a 7% all-in interest rate.

OTHER SUMMARIES

	Balance	Percent of Total	Effective Interest Rate	Average Years to Rate Maturity
Floating Versus Fixed Rate or Hedged Debt				
Fixed rate or swapped debt	\$ 3,019,398	87.2%	4.2%	4.2
Capped debt	339,629	9.8%	0.9%	2.3
Floating (unhedged) debt	104,032	3.0%	1.0%	0.2
Total	\$ 3,463,059	100.0%	3.8%	3.9

	Balance	Percent of Total	Effective Interest Rate	Average Years to Contract Maturity
Secured Versus Unsecured Debt				
Unsecured Debt	\$ 1,677,898	48.5%	4.3%	3.5
Secured Debt	1,785,161	51.5%	3.4%	5.0
Total	\$ 3,463,059	100.0%	3.8%	4.3

	Total Cost	Percent of Total	Q1 2014 NOI	Percent of Total
Unencumbered Versus Encumbered Assets				
Unencumbered gross assets	\$ 4,936,051	63.9%	\$ 89,564	60.7%
Encumbered gross assets	2,783,352	36.1%	58,062	39.3%
Total	\$ 7,719,403	100.0%	\$ 147,626	100.0%

DEBT AND DEBT COVENANTS AS OF MARCH 31, 2014 (CONTINUED)

FIXED OR HEDGED INTEREST RATE MATURITIES

Maturity	Fixed Rate Debt	Interest Rate Swaps	Total Fixed Rate Balances	Contract Rate	Interest Rate Caps	Total Fixed or Hedged	Average Years to Rate Maturity
2014	\$ 214,293	\$ 92,000	\$ 306,293	6.0%	\$ 59,000	\$ 365,293	
2015	254,153	75,000	329,153	5.5%	52,059	381,212	
2016	95,074	—	95,074	6.0%	104,449	199,523	
2017	160,528	300,000	460,528	2.3%	64,890	525,418	
2018	104,413	250,000	354,413	3.2%	32,750	387,163	
Thereafter	1,473,938	—	1,473,938	4.0%	26,480	1,500,418	
Total	\$ 2,302,399	\$ 717,000	\$ 3,019,399	4.1%	\$ 339,628	\$ 3,359,027	4.0

DEBT COVENANT ANALYSIS

Public Bond Covenants	Required	Actual	Compliance
Limit on Incurrence of Total Debt	60% or less	43.4%	Yes
Limit on Incurrence of Secured Debt	40% or less	22.4%	Yes
Ratio of Consolidated Income Available for Debt Service/Annual Debt Service Charge	1.5:1 or greater for trailing 4 quarters	4.46x	Yes
Maintenance of Unencumbered Total Asset Value	Greater than 150%	293.5%	Yes

EBITDA AND BALANCE SHEET RATIOS

Dollars in thousands

	Three Months	
	Ended March 31, 2014	Trailing 4 Quarters
Consolidated net income	\$ 15,714	\$ 112,988
Depreciation and amortization	90,013	244,797
Interest expense	30,676	91,046
Loss on debt extinguishment	—	257
Amortization of deferred financing costs	1,311	3,570
Net casualty loss and other settlement proceeds	10	169
Income tax expense	270	940
Gain on sale of non-depreciable assets	(557)	(557)
Depreciation of discontinued operations	42	1,520
Net casualty loss (gain) after insurance and other settlement proceeds on discontinued operations	2	(91)
Gain on sale of depreciable assets	(2,564)	—
Gain on sale of discontinued operations	(5,481)	(82,325)
EBITDA	129,436	372,314
Acquisition expense	11	1,394
Merger related expenses	2,076	34,479
Integration related expenses	3,842	8,944
Recurring EBITDA	\$ 135,365	\$ 417,131

	Three Months Ended	
	March 31,	
	2014	2013
Recurring EBITDA/Debt Service	3.35x	4.21x
Fixed Charge Coverage ⁽¹⁾	3.58x	4.58x
Total Debt/Total Capitalization ⁽²⁾	39.0%	35.6%
Total Debt/Total Gross Assets	43.3%	44.0%
Total Net Debt ⁽³⁾ /Total Gross Assets	41.8%	43.7%
Total Net Debt ⁽³⁾ /Recurring EBITDA ⁽⁴⁾	6.17x	6.24x
Unencumbered Assets/Gross Real Estate Assets	63.9%	57.2%

⁽¹⁾ Fixed charge coverage represents Recurring EBITDA divided by interest expense adjusted for mark-to-market debt adjustment and any preferred dividends.

⁽²⁾ Total Capitalization equals the number of shares of common stock and units at period end times the closing stock price at period end plus total debt outstanding.

⁽³⁾ Total Net Debt equals Total Debt less Cash and Cash Equivalents.

⁽⁴⁾ Recurring EBITDA represents the three months ended March 31, 2014 on an annualized basis.

Full Year 2014

Earnings	
Core FFO per Share - diluted	\$4.84 to \$5.04
Midpoint	\$4.94
Core AFFO per Share - diluted	\$4.09 to \$4.29
Midpoint	\$4.19
Proforma Combined Same Store Communities:	
Number of units	73,005
Property revenue growth	3.5% to 4.5%
Property operating expense growth	3.0% to 4.0%
Property NOI growth	4.0% to 5.0%
Real estate tax expense growth	6% to 7%
Corporate Expenses:	
General and administrative and property management expenses	\$54 to \$56 million
Merger and integration expenses	\$9 to \$10 million
Acquisition expense	\$1 to \$1.5 million
Transaction/Investment Volume:	
Acquisition volume (multifamily)	\$200 to \$300 million
Disposition volume (multifamily)	\$125 to \$175 million
Commercial / land disposition volume	\$125 to \$175 million
Development investment	\$65 to \$70 million
Debt:	
Average Interest Rate (excluding mark-to-market debt adjustment)	4.3% to 4.5%
Capitalized Interest	\$1.5 to \$2.0 million
Leverage (Total Net Debt/Total Gross Assets)	42% to 45%
Unencumbered Asset Pool (Percent of Total Gross Assets)	60% to 65%
Mark-to-market adjustment at merger	\$90.5 million
Projected amortization of debt mark-to-market	\$24 to \$26 million

MAA provides guidance on Core FFO per Share but does not forecast net income available for common shareholders per diluted share. It is not possible to reasonably predict the timing and certainty of acquisitions and dispositions that would materially affect depreciation, capital gains or losses, merger and acquisition expenses and net income attributable to noncontrolling interests or to forecast extraordinary items, which, combined, generally represent the difference between net income available for common shareholders and Core FFO.

CREDIT RATINGS

	Rating	Outlook
Fitch Ratings ⁽¹⁾	BBB	Stable
Moody's Investors Service ⁽²⁾	Baa2	Stable
Standard & Poor's Ratings Services ⁽¹⁾	BBB	Stable

⁽¹⁾ Corporate credit rating assigned to Mid-America Apartment Communities, Inc. and its primary operating partnership, Mid-America Apartments, LP.

⁽²⁾ Corporate credit rating assigned to Mid-America Apartments, LP, the primary operating partnership of Mid-America Apartment Communities, Inc.

COMMON STOCK

Stock Symbol: MAA

Exchange Traded: NYSE

Estimated Future Dates:	Q2 2014	Q3 2014	Q4 2014	Q1 2015
Earnings release & conference call	Late July	Late October	Early February	Late April

Dividend Information - Common Shares:	Q1 2013	Q2 2013	Q3 2013	Q4 2013	Q1 2014
Declaration Date	3/12/2013	5/21/2013	9/30/2013	12/3/2013	3/20/2014
Record Date	4/15/2013	7/15/2013	10/15/2013	1/15/2014	4/15/2014
Payment Date	4/30/2013	7/31/2013	10/31/2013	1/31/2014	4/30/2014
Distributions Per Share	\$ 0.6950	\$ 0.6950	\$ 0.6950	\$ 0.7300	\$ 0.7300

INVESTOR RELATIONS DATA

MAA does not send quarterly reports to shareholders, but supplies 10-Q's, Earnings Releases and Supplemental Data upon request.

For recent press releases, 10-Q's, 10-K's and other information call 1-866-576-9689 or email investor.relations@maac.com.

To access MAA's Quarterly Conference Call, please visit our web site at www.maac.com

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